



# Hilco Valuation Services

**Hilco Valuation Services provide asset and enterprise valuations for use in critical market based decision making.**

Our team of local valuation experts and global networks provide our clients with extensive geographical and industry coverage. From Retail to Mining we have valued it all.



**Hilco Global**  
APAC

Valuation & Diligence | Monetisation | Advisory | [hilcoapac.com](http://hilcoapac.com)



## Why use Hilco Valuation Services?

- Our expertise in buying and selling assets translates into the industry's most accurate and intuitive valuations with a specialisation in valuations for M&A, complex situations and distressed operations.
- Through our global expertise and asset knowledge we provide intelligence across a broad range of asset classes.

## Valuation & Diligence services, the Asset Smarter way.

Want to know more? Visit [www.hilcoapac.com](http://www.hilcoapac.com) or speak directly to your key contact.



## Your Key Contact



**Ben Roden**  
MD Valuation & Diligence Services  
+61 412 229 350  
[broden@hilcoglobal.com](mailto:broden@hilcoglobal.com)





# Hilco Diligence Services



**Hilco APAC undertakes diligence services on behalf of clients who want a deeper, practical understanding and confidence in the borrowing base for lending approval.**

## **Setting up successful relationships between lenders and borrowers**

The relationship between the lender and borrower starts with a mutual understanding of collateral and its part in lending security. Our discovery work includes a deep dive into operating assets, taking the time to understand unique operational practices and bridging the gap between financiers and the borrowing company that allow them to navigate future financial risk and opportunities.



## Helping Lenders and Borrowers Manage Risk

- The cornerstone of our service is to provide you with confidence in the borrowing base through our detailed analysis, verification and qualification of assets.
- Our local expertise, coupled with a global community of asset experts allows us to provide actionable insights & recommendations to inform investors, lenders and borrowers on risk mitigation and loan availability opportunities.
- With a focus on understanding asset values and performing comprehensive diligence on collateral, we provide you with an unparalleled independent perspective on the borrower. Our insights and diligence aims to assist all providers of capital, i.e. leveraged, special situations, senior secured - term debt and unitranche type facilities not just ABL facilities that are frequently driven by the borrowing base.

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### Your Key Contacts



**Greg Hardiman**  
Director, Deals & Origination  
+61 412 229 350  
ghardiman@hilcoglobal.com



**Ben Roden**  
MD, Valuation & Diligence Services  
+61 412 229 350  
broden@hilcoglobal.com