

## Plant Closure Playbook

An overview of Hilco Global APAC team's approach to plant closures



# Introduction to us

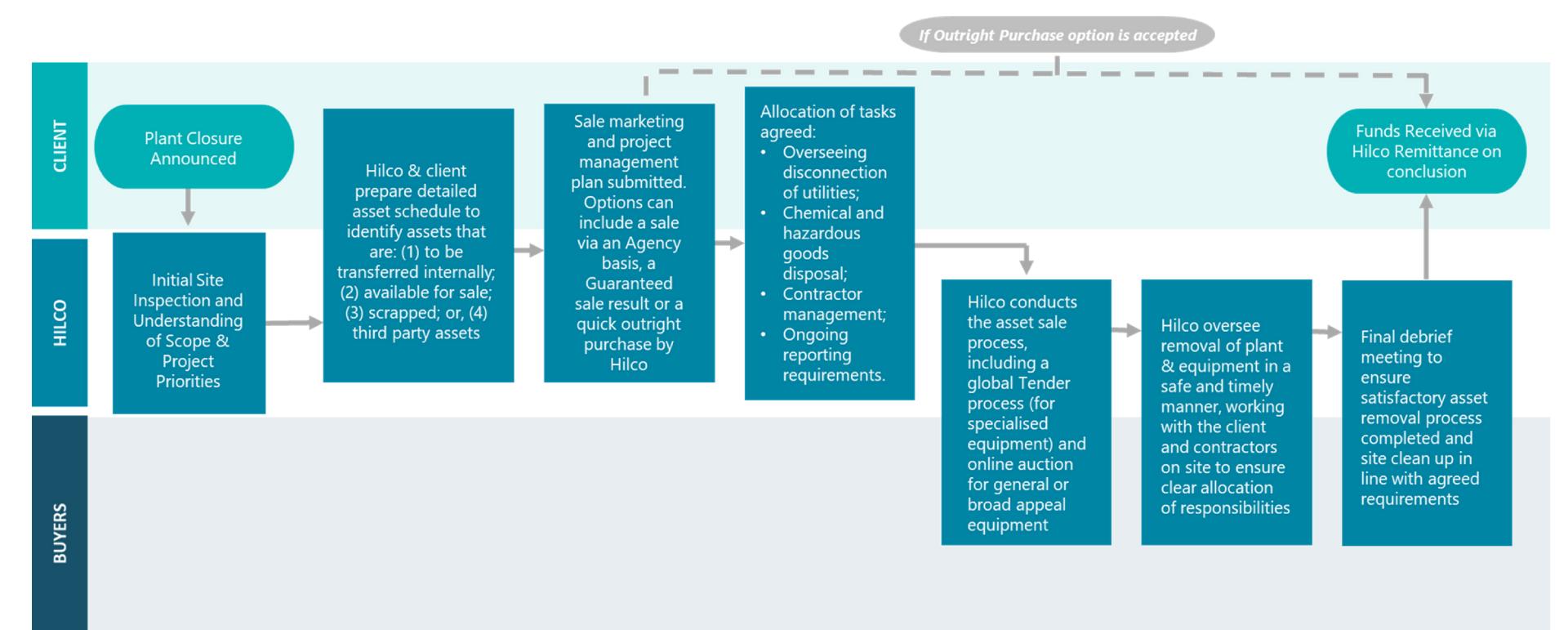
Hilco Global APAC are the preeminent authority on understanding value of assets, and navigating local and global markets to monetise those assets.

Offering valuation, realisation and capital solutions, we are differentiated by our ability to act as advisor, agent, investor or principal in any transaction.

Our network gives you unrivalled access to hundreds of professionals worldwide who understand the value of assets better than anyone else. We are proud to be part of the Hilco Global Group

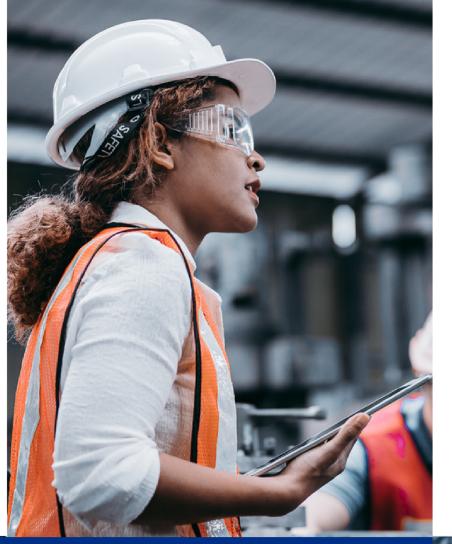
# Teams in 26 locations globally 35 years of expertise Over 700 asset professionals \$1B of industrial sales annually 1,800 disposition projects every year

#### How we work



#### Commitment

from dedicated Project
Managers with large
scale project experience,
with safety at the core of
our methodology &
culture



#### Flexibility

in commercial terms acting as an agent,
advisor or investor - and
in approach, working to
support overarching
business plans



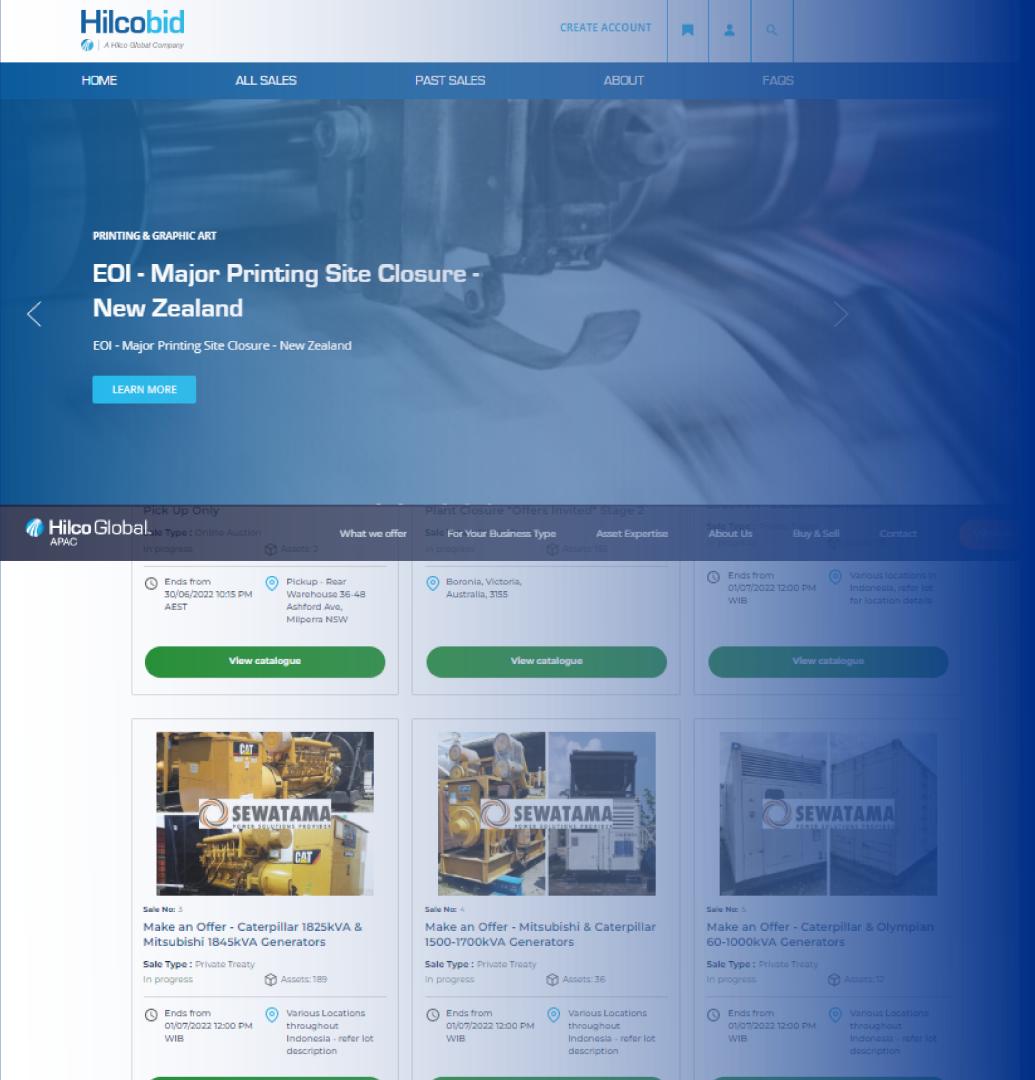
## Complex projects that feel easy

through out local expertise on site, and global reach on sale



#### Access

to customised sale & promotions solutions - including bespoke digital marketing campaigns - coupled with Hilco Global's 2M+ buyer network



#### **Our Sale Platforms**

## hilcobid.com

## hilcoapac.com

## Clients we have helped to derive maximum value for assets

























































# Pharmaceutical Manufacturing

Read the case study here:

https://hilcoapac.com/pharmaceutical-manufacturing/



Read the case study here: <a href="https://hilcoapac.com/newspaper-facility/">https://hilcoapac.com/newspaper-facility/</a>



Read the case study here: <a href="https://hilcoapac.com/commercial-brewery/">https://hilcoapac.com/commercial-brewery/</a>

## Our Commercial & Industrial Experts



Adam Scharer



Adam McCue

Project Manager



Mark Tonkin

Senior Valuer



Phil Sloman

South East Asia



Josh Sanders

Global Markets SME



Ben Roden

MD Valuations



### Contact Us

Get your free plant walkthrough today to discover the potential in your assets

https://hilcoapac.com/for-your-businesstype/#industrial-corporate